

Fraser Public Schools Marketing Results - July 1, 2019

Carriers	Medical	Dental	Vision	Ancillary	Carrier Response
Blue Cross Blue Shield	x			x	Current Carrier / Quoted, DTQ Ancillary Not Competitive
Blue Care Network	x				Current Carrier FI
American Fidelity	x				Quoted
Berkley	x				Quoted, Not Competitive
Berkshire Hathaway	x				Quoted, Not Competitive
COPS Trust VEBA	x	x	x		DTQ - Cannot offer to groups other than Municipalities
HCC	x				Quoted
HIIG	x				Quoted
HM	x				Quoted
Liberty Mutual	x				DTQ, Not Competitive
Optum	x				Pending
QBE	x				DTQ, Not Competitive
Reliance Standard	DTQ, Not Competitive	x	x	x	DTQ Not Competitive
Sun Life	x				Quoted
Swiss RE	x				Quoted
Symetra - Direct	x			x	Quoted
UNUM	x	x	x	x	DTQ, Not Competitive
US Fire Insurance Co	x				Pending
Guardian		x	x	x	Current Carrier Dental / Vision, Life -19.55%, LTD DTQ Not Comp.
Hartford		x	x	x	DTQ Not Competitive
Mutual of Omaha		DTQ no SF Dental	DTQ	x	Quoted, Life -5.06%, LTD Not Comp. +37.50%
Standard		x	x	x	DTQ Not Competitive